



# RENTAL ORDER: INMARSAT M4 TERMINAL (05052008)

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INTERNAL USE ONLY: REP: _____
BP: _____ Order #: _____

## SHIPMENT DATE:

Customer is responsible to choose shipping method to assure timely equipment delivery.

## EXPECTED END DATE:

**RENTAL RESERVE PERIOD starts ON PICKUP DATE OR (IF SHIPPED) TWO DAYS after SHIPMENT DATE and ends on the EXPECTED END DATE. Customer will be billed for a minimum of 4 rental days.** If a weekend or holiday shipment date is indicated, Outfitter Satellite reserves the right to change it to the nearest prior business day. If shipment date is unspecified, it defaults to contract execution date. Customer agrees to pay rental charges for the entire rental reserve period. **If Customer keeps the equipment beyond the expected end date, the daily rate will continue to apply for each overage day based on the daily rate(s) associated with the original rental reserve period.**

RENTAL RESERVE PERIOD	DAILY RATE June 1 to October 1	DAILY RATE Rest of Year
4 DAY to 6 DAYS MINIMUM RENTAL RESERVE PERIOD IS 4 DAYS.	\$45.00 PER DAY	\$45.00 PER DAY
7 DAYS to 13 DAYS	\$40.00 PER DAY	\$40.00 PER DAY
14 DAYS to 29 DAYS	\$35.00 PER DAY	\$35.00 PER DAY
30 DAYS to 59 DAYS	\$30.00 PER DAY	\$30.00 PER DAY
60 DAYS OR LONGER	\$25.00 PER DAY	\$25.00 PER DAY

## INDICATE NUMBER OF RENTAL PHONE KIT(S) BEING RENTED: (default is ONE phone kit)

Number of Rental Phone Kits: \_\_\_\_\_

**Capsat Messenger Small Dish Inmarsat M4 terminal**, watertight hardcase, one internatl battery, AC charger, DC charger, two antenna cables (one or both will be 10-meter length minimum), a USB to ISDN S/T adapter, SkyFile (with email and web access software for Windows), and a user guide.

NOTE: Outfitter Satellite also rents (via separate agreement), Talking Head TH-1 and S0DA DUO Multiplexer equipment for H.320 videoconferencing over 64 kbps ISDN using an Inmarsat M4 terminal. If the customer does not have an ISDN line, Outfitter Satellite can provide an ISDN end point to a Tandberg multisite unit with H.323 capability.

## SELECT OPTIONAL EQUIPMENT TO BE ADDED TO EACH RENTAL PHONE KIT:

**EXTRA INTERNAL BATTERY AT \$40 EACH PER RENTAL** NUMBER REQUIRED: \_\_\_\_\_

## INDICATE THE NUMBER OF MINUTES OF STANDARD HIGH SPEED SERVICE BEING PURCHASED (PER RENTAL PHONE KIT):

[ ] \_\_\_\_\_ hours (2+ hours)  
 at \$6.99/minute

Must be at least 2 hours to qualify for this rate.

TOTAL: \$419.40 per hour purchased (plus tax)

If two or more Inmarsat M4 terminals are rented the same amount of prepaid time indicated to the left will be purchased for each terminal. There is no minimum purchase requirement of prepaid high speed airtime with the rental. All high speed (ISDN) usage in excess of the amount prepaid will be billed at \$7.50 per minute.

## INDICATE COUNTRIES TO WHICH YOU WILL BE TRAVELLING / COMPUTER EQUIPMENT:

CUSTOMER ACKNOWLEDGES INSPECTING THE COVERAGE MAP FOR INMARST M4/GAN PRIOR TO THIS RENTAL. OUTFITTER SATELLITE WILL ADVISE CUSTOMER OF ANY RESTRICTIONS ON SERVICE KNOWN AS OF TIME OF EXECUTION OF THIS CONTRACT IF CUSTOMER WILL LIST THE COUNTRIES OF INTENDED USE BELOW:



CUSTOMER SIGNATURE: \_\_\_\_\_

COUNTRIES BEING VISITED: \_\_\_\_\_

TECHNICAL STAFF WILL GIVE ASSISTANCE FOR COMMON CONFIGURATIONS OF WINDOWS AND MACINTOSH COMPUTERS, BUT THE CUSTOMER IS ULTIMATELY RESPONSIBLE TO KNOW HOW TO CONFIGURE COMPUTER EQUIPMENT CONNECTED TO THE GAN TERMINAL.

COMPUTER TYPE & OPERATING SYSTEM TO BE USED: \_\_\_\_\_

**PLEASE SELECT THE DOMESTIC SHIPPING METHOD FOR YOUR RENTAL KIT(S):**

SHIPPING COST FOR THE FIRST RENTAL KIT IS INDICATED BELOW. ADDITIONAL RENTAL KITS AND ACCESSORIES INCREASE SHIPPING CHARGE BY \$5 PER ADDITIONAL POUND SHIPPED. OUTFITTER SATELLITE RESERVES THE RIGHT TO SELECT THE BEST SHIPPING METHOD FOR INTERNATIONAL SHIPMENTS.

[ ] FedEx 2-Day **\$55** [ ] FedEx Priority Overnight **\$85** [ ] FedEx Saturday Delivery **\$100** [ ] FREE Self-Pickup  
[ ] SPECIAL SHIPPING INSTRUCTIONS: \_\_\_\_\_

**CUSTOMER IS RESPONSIBLE TO SELECT A SHIPPING METHOD AND DATE THAT WILL DELIVER WITHIN THEIR OWN TIME CONSTRAINTS. OUTFITTER SATELLITE RESERVES THE RIGHT TO USE AND CHARGE FOR FEDEX PRIORITY OVERNIGHT FOR ANY DOMESTIC SHIPMENT, IF CUSTOMER LEAVES THE SHIPMENT METHOD UNSPECIFIED. FEDEX SHIPMENTS REQUIRE A SIGNATURE UNLESS CUSTOMER INSTRUCTS FEDEX OTHERWISE.**

**INDICATE HERE IF YOU ARE PURCHASING A FEDEX MAILING LABEL TO RETURN THE EQUIPMENT AFTER YOUR RENTAL IS CONCLUDED: USE FROM ANY US FEDEX DROP-OFF.**

[ ] **RETURN MAILING LABEL** (USES 2-DAY FEDEX AND IS **INSURED** FOR RENTAL KIT EQUIPMENT VALUE). COST FOR A **SINGLE RENTAL KIT IS \$55**. ADDITIONAL KITS/ACCESSORIES INCREASE COST BY **\$5 PER POUND**. EQUIPMENT MUST BE RETURNED IN PACKAGING EQUIVALENT TO THAT IN WHICH IT WAS RECEIVED.

**USAGE CHARGES:**

HIGH SPEED services include 64 or 56 kbps high speed data, 64 kbps voice or speech, and 3.1 khz audio calls. Customer agrees that the purchase of prepaid minutes applies only to high speed services made to public switched telephone numbers (PSTN) and does not apply to other types of calls. Customer agrees that the purchase of prepaid minutes of high speed services is a non-refundable up-front purchase, and that additional prepaid minutes cannot be purchased after the rental equipment ships to customer. The customer understands and agrees that high speed services used in excess of the upfront prepaid usage purchased with the rental will cost and be billed at a rate of **\$7.50 per minute**. There is no refund for unused prepaid usage after the rental. Other types of calls will be billed at other rates (as specified in the SERVICES CHART). The customer is advised that calls to other satellite phones or satellite networks are billed at significantly higher rates (see SERVICES CHART). Outfitter Satellite reserves the right to put a cap on usage by the rental terminal unless a refundable deposit is supplied by the customer (in which case the cap will be no more than 150% of the deposit amount), and the customer is advised that Outfitter Satellite may put this cap in place at its own decision at anytime during the rental if it considers that excessively high usage is occurring.

MOBILE PACKET DATA SERVICE (MPDS) is billed per MegaByte (MB) of data sent or received by the terminal. MPDS does not have a quality of service guarantee and is usually slower than 64 kbps circuit-switched high speed service. Customer understands that though MPDS is billed per MB of usage (not connection time), all other service types are billed per minute of connection time. Outfitter Satellite does NOT guarantee that MPDS is available on all rental Inmarsat M4 terminals, and if MPDS service is needed for the customer's application, the customer must state that in writing at the time of executing this contract. It is the customer's responsibility to be aware of the type and cost of the service he/she is using through the terminal, before making any call.

LIABILITY FOR LOST OR DAMAGED EQUIPMENT: Here is a list of retail values which would be used to determine the replacement cost for lost or damaged equipment: Thrane & Thrane Capsat Messenger terminal and antenna unit (\$8,995); internal NiMH or NiCad battery (\$300); USB to ISDN S/T adapter is (\$195), TNC-to-QLA pigtail with 0.5 to 1.0 meter cable length (\$150); 10-meter antenna cable with TNC-to-TNC connectors (\$199). If a rental unit is lost it should be reported to Outfitter Satellite immediately; the Customer is responsible for airtime or other usage that occurs prior to Outfitter Satellite barring service on the rental unit (which can take up to 2 business days).

By signing below, Customer is renting the selected items from Outfitter Satellite, Inc. and agrees that the terms and conditions shown on this agreement and in the separately executed CUSTOMER ACCOUNT SETUP AGREEMENT apply.

 CUSTOMER SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_  
MUST BE SAME AS ON ACCOUNT SETUP FORM

**SERVICES CHART**

Type of Call	Rate
Low speed voice and data calls made from terminal to Fixed Public Switched Telephone Numbers (PSTN) or GSM/cellular numbers	\$2.50 per min
Low speed voice and data calls received from terminal via two-stage dialing	\$2.50 per min
Low speed voice calls made to satellite networks ( Iridium, Thuraya, Inmarsat)	\$3.00 per min
High speed voice and data calls made to PSTN numbers	\$7.50 per min
High speed voice and data calls made to Inmarsat M4 satellite phones.	\$15.00 per min
High speed services made to any other satellite network and any other type of circuit switched call	\$20.00 per min
MPDS packet data	\$32.80 per MB